PROCUREMENT

Capture the opportunity between invoice and payment to strengthen your supply chain

In today's fast-paced market, procurement leaders face the complex challenge of finance teams wanting to improve their working capital by extending payment terms. Yet procurement is expected to do this without weakening critical vendor relationships. SAP Taulia bridges the gap between invoice approval and final payment, enabling organizations to capture dynamic early-payment discounts and significantly reduce the cost of goods sold while offering suppliers access to affordable liquidity.

Bring new wins to the table

Reduce the cost of goods sold: Seize early-payment discounts that slash product costs and boost gross margins. Unlock on dynamic discounts at scale across your entire spend base without draining internal capital, turning everyday accounts payable into a direct driver of bottom-line profitability.

Strengthen supplier bonds with predictable, affordable liquidity: Build a more dependable supply chain by providing reliable working capital that reinforces key vendor relationships. Shielding critical vendors from cash flow stress fosters deep loyalty, ensuring long-term partnership and business continuity.

Hit business goals while protecting supplier partnerships
Satisfy executive pressure to stretch payment terms without damaging critical vendor partnerships. Providing built-in early liquidity neutralizes supplier pushback, allowing Procurement to meet enterprise working capital goals while keeping your supply base cooperative and strong.

SAP Taulia



Reduced supplier payment onboarding costs from

$100

per supplier to effectively zero.

Bristol Myers Squibb

Conquer uncertainty

Lock in priority fulfillment by being the buyer that pays first: Unlocking cash when suppliers need it most puts your orders at the very front of the line. Giving vendors fast access to funds can give your business first access to production capacity, raw materials, and inventory when supply gets tight.

Setup so fast more suppliers start taking early payments right away: Signing up takes seconds, removing the setup headaches that usually turn suppliers away. This effortless start gets more suppliers participating right away, unlocking higher discount capture and immediate savings for your bottom line.

Cultivate internal buy-in with total spend visibility and effortless procurement: Unlocking working capital isn't just a Finance pipe dream by pairing total spend visibility with effortless procurement, you can be the hero for the bottom line without the usual operational headaches.

Complete coverage, from tier one to everyone: Provide fast, reliable cash flow to every supplier in your network, moving well beyond primary partners. Strengthening the financial health of lower-tier suppliers protects your operations from unexpected disruptions and ensures critical deliveries stay right on schedule.

Strength without the sweat

AI that already knows your business processes and data: Go beyond bolted-on AI. Harness the power of unrivaled data integration and AI you can trust – built directly into the system you use every day. No new software, no security roadblocks, just a fast track to IT approval.

Grow confidently while staying secure and compliant: As an SAP company, we adhere to the highest standards of global regulatory compliance and data security. You can scale your operations across new borders and currencies with total peace of mind, knowing your financial integrity is always protected.

Align internal stakeholders with visibility and manual process removal: By eliminating tedious manual processes and providing full visibility into spend, you give every stakeholder the clarity they need to make smarter financial decisions together.

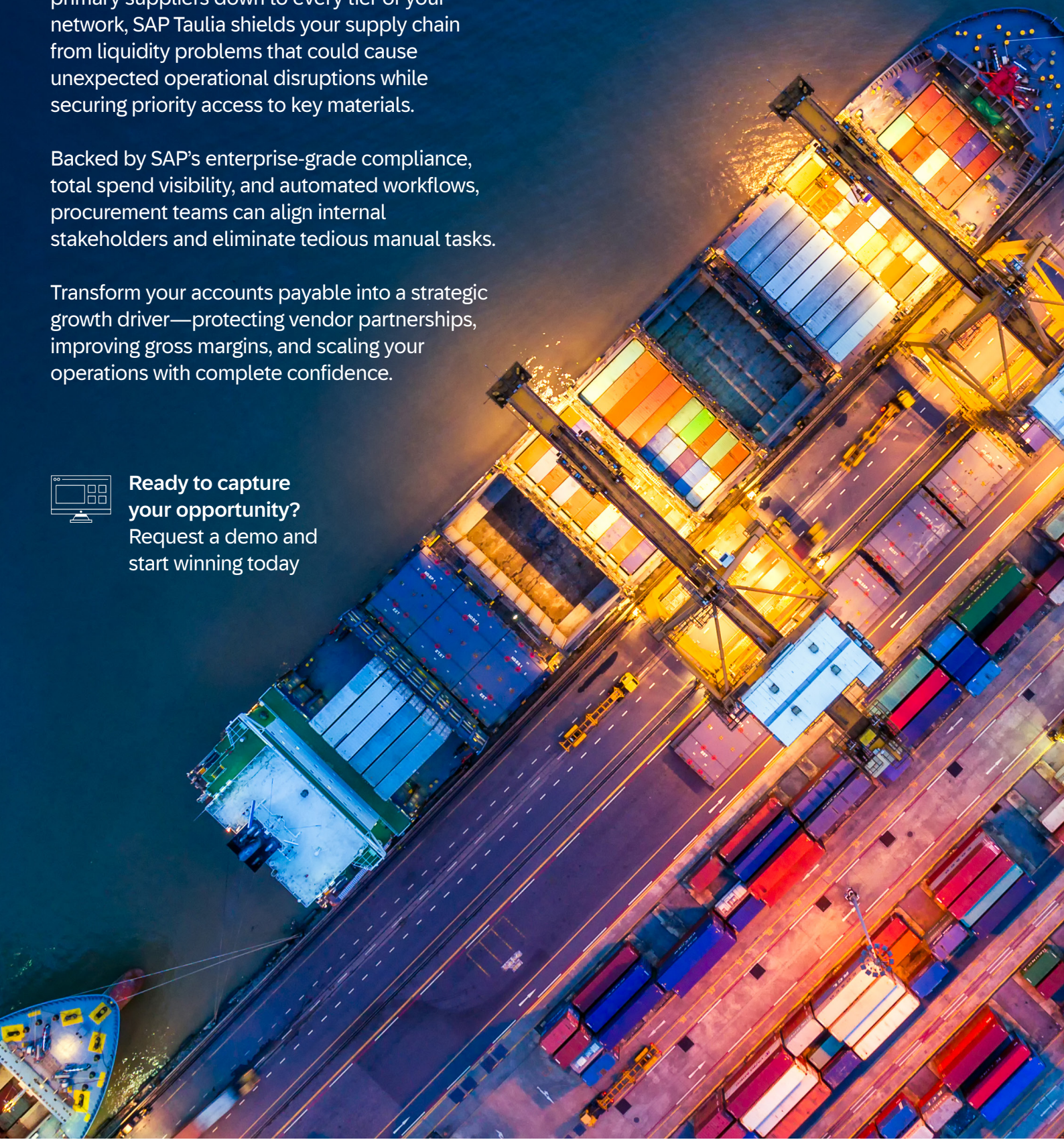
> “One of our biggest opportunities in cash optimization has been how we engage with our supply chain. Through SAP Taulia’s suite of payables solutions, we have evolved towards a more tailored approach — one where suppliers receive tangible value through early payments, while we drive meaningful working capital improvements across the business.”
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> Luis Roman-Deynes, Director Global Procurement, Cash Leadership Office, Bristol Myers Squibb

By extending reliable, flexible capital beyond primary suppliers down to every tier of your network, SAP Taulia shields your supply chain from liquidity problems that could cause unexpected operational disruptions while securing priority access to key materials.

Backed by SAP's enterprise-grade compliance, total spend visibility, and automated workflows, procurement teams can align internal stakeholders and eliminate tedious manual tasks.

Transform your accounts payable into a strategic growth driver—protecting vendor partnerships, improving gross margins, and scaling your operations with complete confidence.

Ready to capture your opportunity?
Request a demo and start winning today



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