

Energy & Utilities

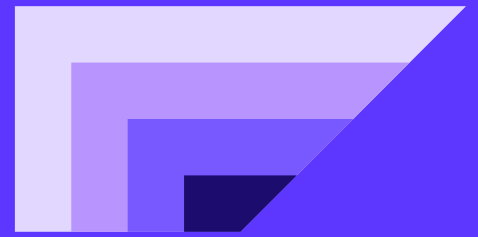
Cash flow optimization

Few industries face as many challenges as the energy industry. For utilities, those challenges can be grouped into four key areas:

- Safely navigating economic instability.
- Building resilience to industry unpredictability.
- Meeting ever-growing ESG pressures.
- Increasing digital maturity for smoother operations.

CFOs, Treasurers, and Procurement Leaders can take a front seat in driving CPG organizations through this time of change. And, while each of these challenges hold their own tensions and require specific skills to solve, they can — and should — be tackled together. All it needs is the right approach.

That approach? Cash flow optimization.



The situation at a glance:

62%

of energy and utilities leaders say coordinating investments is their biggest ESG challenge.*

#1

Data analytics and real-time monitoring are regarded as the most important tools for operations and supply chains.**



Organizations are including supply chain resiliency and sustainability in their plans for revenue growth, risk mitigation, and efficiency.***



Navigating economic instability

While ensuring demand is met amid rising and falling oil prices, utilities must also avoid working capital issues. For example, if oil prices fall, cash will need to be found to pay suppliers. Another notorious issue is that there aren't many ways to make incremental revenue to navigate economic change — raising prices isn't straightforward.

Do it with SAP Taulia

To help overcome the cash flow issues of fluctuating oil prices, SAP Taulia lets you take advantage of third-party funding to pay suppliers and keep your programs running smoothly. In addition, by using SAP Taulia's Dynamic Discounting, you can offer suppliers an early payment discount to reduce the costs of the goods/services you're receiving from them. This can help you alleviate working capital strains during economic instability.

Building resilience to industry unpredictability

In a notoriously unpredictable industry, utilities must be resilient and adaptable to change — even when it's least expected. And that resiliency has to start with the supply chain. By building resiliency into the supply chain, utilities can secure sustainable sources for critical minerals, prepare for disruption, and address ESG concerns (around mining, for example).

Do it with SAP Taulia

SAP Taulia can help you build resilience to changes in market conditions with its Working Capital Management suite (including Payables, Receivables, and Inventory). Through predictive AI and real-time data, you can plan and intelligently react to shifting market forces, rather than reacting to them when it's too late.

Meeting growing ESG pressures

Industry leaders have highlighted increasing regulatory, investor, and customer pressure to meet ESG goals as a real challenge. Those leaders have also pointed to a lack of data and digital tools as a barrier to managing those pressures.

Do it with SAP Taulia

SAP Taulia can support your ESG initiatives through intuitive dashboards that enable you to identify the most sustainable and responsible suppliers. You can even use SAP Taulia to offer early payment discounts and incentivize suppliers to adopt more sustainable practices.

Increasing digital maturity

There's a clear desire from energy and utilities firms to make better use of their data — and they recognize the value of using AI to help better understand their supply base and deploy capital. And with good reason. Investment in digitalization efforts (such as automation) is critical to avoid falling behind competitors in areas such as customer service and finance. But it's hard to get started.

Do it with SAP Taulia

AI and automation are embedded in SAP Taulia's platform, helping utilities improve decision-making and initiate, track, and optimize a program. SAP Taulia can also help you combine your data in one place, conduct data analysis, and then identify opportunities to develop your programs and actually execute them. All of which can be augmented by SAP Taulia's AI capabilities. All in one place.

What could you do with SAP Taulia's Cash Flow Acceleration

SAP Taulia can help you use cash flow optimization to better meet the challenges you face around economic instability, resiliency, ESG pressures, and digital maturity.

To find out more contact us at:

taulia.com/company/contact-us

Contact us

Or, to get a deeper understanding of how our solutions work, take a look at our interactive demos:

<https://taulia.com/product-tours/platform?>

Try a demo