

# Supercharge Supply Chain Finance with SAP Taulia

Achieve the cash flow acceleration you expect from your payables.



When you choose SAP Taulia Payables for your supply chain finance (SCF) program, you aren't just standing up another fintech solution. You are bringing in the market leader in working capital management — one that touches customer operations in 170+ countries, has millions of companies on its network, and processes hundreds of billions of dollars in spend annually. You might say these are a few of the reasons the world's largest software provider, SAP, acquired Taulia in 2022.

Here's what we offer that legacy solutions simply can't:

## Technology and tools to reach all your suppliers

SAP Taulia streamlines the requirements for supplier due diligence so that when suppliers enroll online, they can get started in a matter of clicks. We also offer rich remittance detail, so they always know the status of invoices and payments.

## Automation that allows your program to truly scale

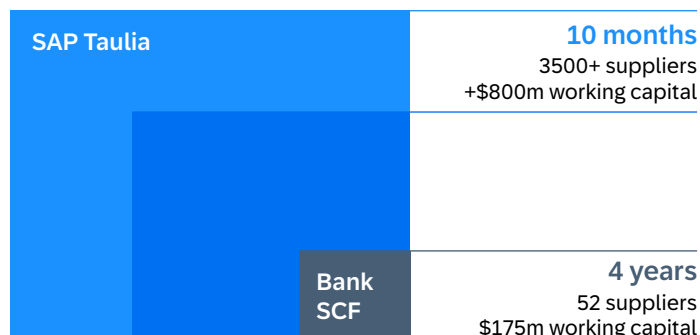
Our integration technology provides a tighter, deeper connection with your ERP than the alternatives. SAP Taulia automates administration, like the management of credit notes, that can rapidly incur unanticipated costs and stifle growth.

## Multifunder for continuous, global coverage

Suppliers only need to sign one contract to access liquidity from our global network of funders and the banks you invite to participate. We designed funding to stay on, even as the activity of participating entities changes.

## Flexible Funding to choose your source of funds

As your cash circumstances change, you need a solution that can change with you. SAP Taulia Payables can be configured to get you a risk-free return on excess cash while simultaneously funding using third-party funds in the same program.



## Lessons from lost time-to-value

A Fortune 500 pharmaceutical selected SAP Taulia after slogging through four years on a bank SCF program that could only onboard 52 suppliers and ultimately achieve just 29% of its working capital target. After enrolling more than 3,500 suppliers on SAP Taulia Payables in 10 months, the company blew past its \$600m goal.

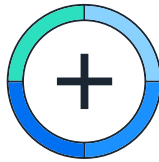
## Our approach

SAP Taulia Payables offers reliable liquidity across the supply chain – from the most strategic to the smallest suppliers in your base. We work with customers to determine the best SCF configuration for their needs. Often this leads to one of three approaches:



### Complement

Some customers have an SCF program embedded with strategic suppliers or within certain geographies but need help building momentum to reach a working capital target. SAP Taulia can work alongside existing programs to achieve the financial ratios you want.



### Include

For customers who want their relationship bank to participate from within a market-leading solution, SAP Taulia's Multifunder Platform gives banks the ability to fund with minimal technological hurdles. Plus, you get to own each funder's share of wallet.



### Replace

Customers may opt to replace a legacy solution when they bump up against delivery constraints. SAP Taulia Payables reaches suppliers other solutions can't, which is why we've been able to accelerate more than \$400 billion in early payments to small businesses.



## Working smarter together

A European multinational selected SAP Taulia to deliver SCF with other bank programs, split along regional and jurisdictional lines. To date, SAP Taulia has enrolled more than 5,000 suppliers and \$4.1 billion in spend from the countries in scope to help the customer reach desired targets.

## Get more value from SCF today

Why settle for sub-optimal? Learn how Taulia can provide your company with the best working capital results in the business.



**Schedule a meeting with us to go through a SCF analysis with you**