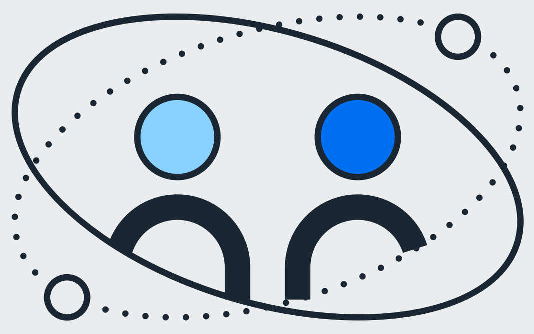
SAP Taulia

Gain greater access to liquidity for you and your suppliers

Any business looking to boost liquidity needs a rock-solid approach to working capital management (WCM). And procurement has a key role to play in that process, particularly when it comes to balancing cash flow while maintaining strong supplier relationships.

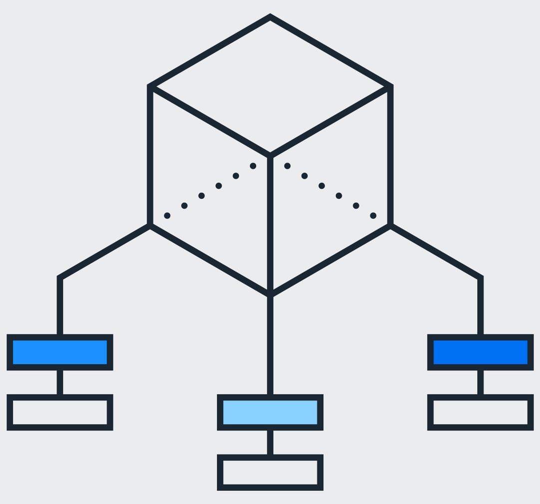
But the truth is that this balancing act can be hard to strike — especially if you're dealing with supplier disruption, changing regulations, or mounting cost pressures. That's why we've created this mini guide to help with your approach to WCM.



1. Create a cross-functional team

Integrating WCM across your business is a team effort. So you'll need to build a cross-functional team of finance, treasury, and IT. In addition, you'll also need to:

- **Gain internal buy-in:** A successful WCM project hinges upon backing from leadership, including the CFO and treasury.
- **Set clear objectives and KPIs:** Including the number of suppliers enrolled in your program, how many take early payments, and metrics like Days Payable Outstanding.

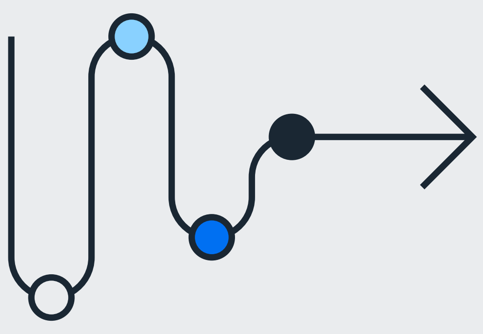


2. Rely on the right technology

An intelligent WCM platform can help procurement teams onboard and engage with suppliers more easily — and provide valuable insights into supply chain activity.

Key features to look for in a platform include:

- Automated registration and onboarding for suppliers.
- Advanced analytics and dashboards for visibility.
- Multi-language and global supplier network support.



3. Grow your program and track progress

To encourage program adoption, you'll need to understand why suppliers might take early payments. According to Taulia's 2025 Supplier Survey, improving access to liquidity **(24%)** and bridging cashflow gaps **(24%)** are the two top benefits to suppliers for taking early payments.

To make sure your program keeps delivering for suppliers, it's also important to track real-time program results so you can adjust your strategy to supplier needs.

How the right partner can support procurement

Procurement has a pivotal role to play in driving a successful WCM strategy, but it can be hard to go it alone. That's where a dedicated partner can help.
Ideally, that partner should have:

- A proven track record of implementing WCM solutions.
- Supplier-friendly onboarding processes.
- Advanced reporting capabilities and flexible financing tools.
- Strategic alignment with your company's goals.

Do it with Taulia

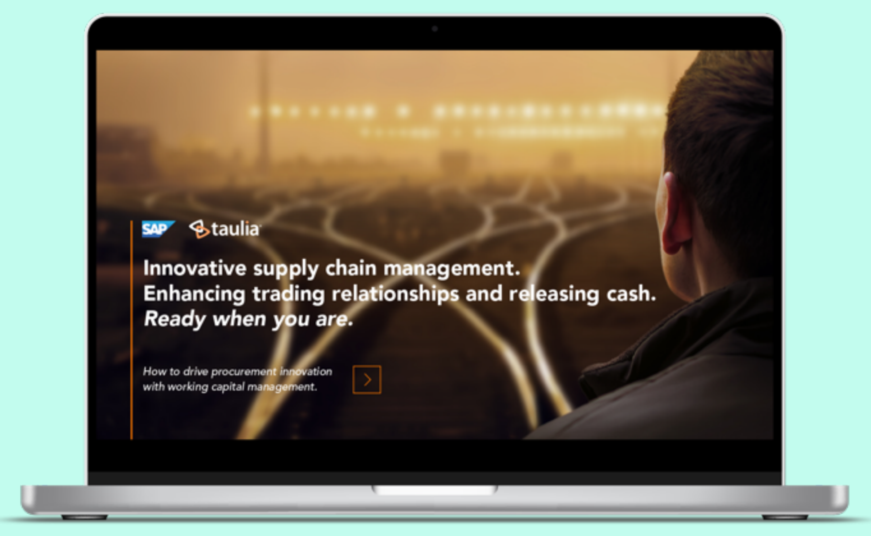
Part of the SAP family, Taulia is trusted by some of the world's biggest brands, including Airbus, AstraZeneca, and Nissan. And we help companies of all sizes execute their working capital strategies.

> "We wanted to have one global program. We wanted to have competitive pricing and stable funding, user friendliness and flexibility, specifically for our suppliers. And it needed to be efficient."

Michael Jaspers, Concept & Implementation Lead, Bayer

Ready to see how we can help support your WCM efforts?

Contact us today



Want to learn more about driving procurement innovation?

Read the full eBook